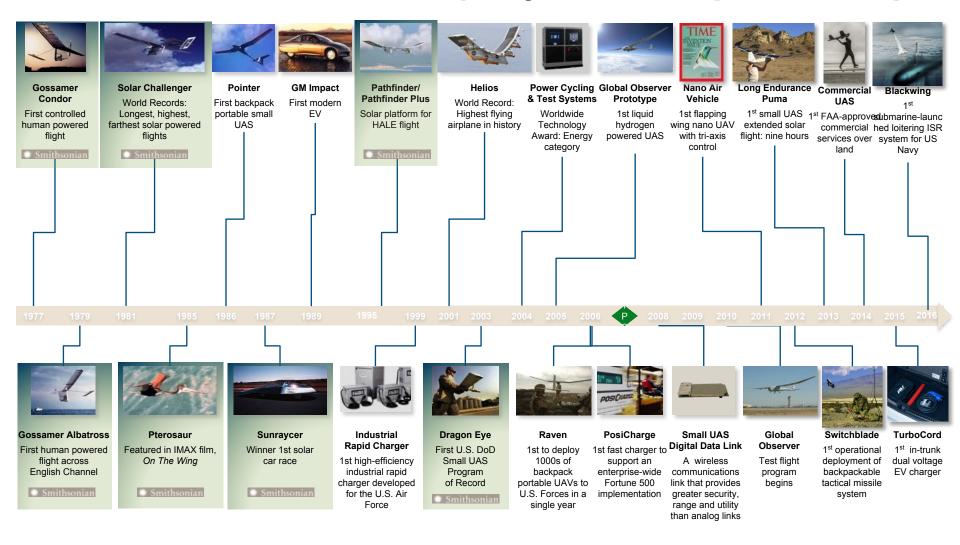




9 March 2017

Brian Walsh, Director Business Development

# AeroVironment: An Enduring Success Story of Innovation, Intellectual Property and Entrepreneurship





#### **Puma Evolution**



#### **2016+** Puma Next Generation

➤ Mantis i45

> Product

Payload

Improvements

**Puma AE II** 

> 3+ hrs

- > New Fuselage and Propulsion
- > Precision IMU

**Enhancements** 

- endurance
- > U/I

## Puma AE

**2010** Puma AE

**DDL** 

> Enhanced "Infinispin"

> Digital Data

New fuselage

and avionics

Link

EO/IR Gimbal

> 2 hrs

Analog

endurance

2008 end

Environment

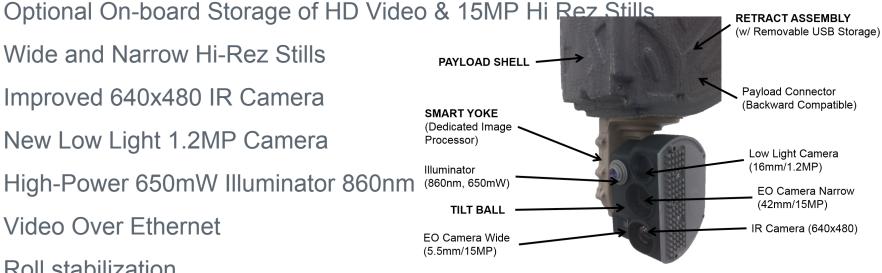
- EO/IR Gimbal
- > Analog Real-Time Data Link

**User Feedback Informs Product Improvements** 

UAS PO Science Review, March 8-10, 2017

## Mantis i45 Payload Specifications

- All-Environment
- Dual 15MP EO Cameras (Wide and Narrow)
- 50X Lossless Zoom (56 to 1.2 degress HFOV)
- Wide and Narrow Hi-Rez Stills
- Improved 640x480 IR Camera
- New Low Light 1.2MP Camera
- High-Power 650mW Illuminator 860nm (860nm, 650mW)
- Video Over Ethernet
- Roll stabilization
- Dedicated Image Processor
- Modular tilt ball supports future expansion





## i25 vs. i45 Comparison Video



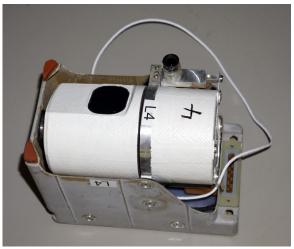
### **Commercial UAS Information Solutions**

#### **Photogrammetry Payload**

• 24Mpix Sony with 16mm and 20mm

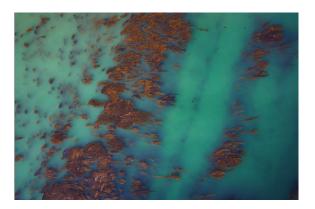


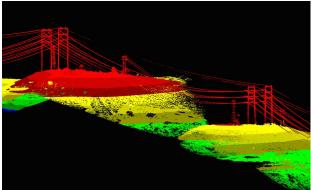
#### **LiDAR Payload**



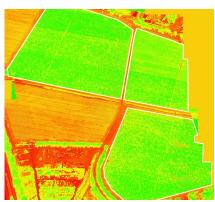
#### **Multispectral Payload**







Powerline and Towers (Moorpark-Pardee Line)



Agriculture Analysis

#### The AV NOAA Years 2008 Forward

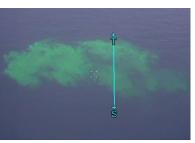
Real World Applications – Successes and Lessons Learned (which also = success)



NOAA\_AV\_ US Coast Guard Channel Islands 2009



**National Preparedness for** Exercise Response - Sept. 2011





Blue Whale Tagging, 2012



**Trig Island, Puma Flight** June 2014



**Mother-Pup Monk Seal Pair** Flight 14-006, 19 Jun 2014,



Arctic Shield US Coast Guard **Healy 2015** 



Arctic Shield SAR-2015



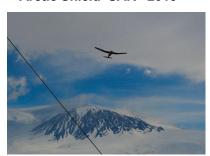
May 2015: Refugio Oil Spill



Mapping: Refugio Oil Spill



**Antarctica USCG Polar Star 2016** 



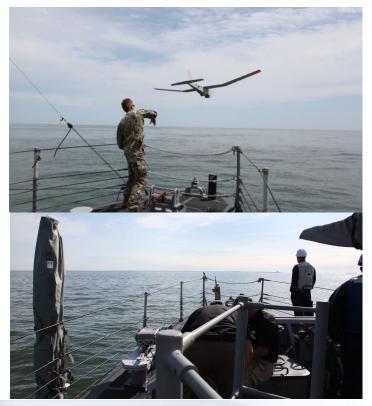
## The Benefits to other US Gov't Agencies

Testing on the NOAA Shearwater enabled Puma Exercises with the US Navy













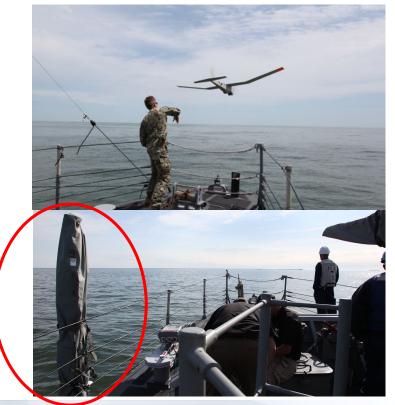
## The Benefits to other US Gov't Agencies

Testing on the NOAA Shearwater enabled Puma Exercises with the US Navy













## The AV and NOAA Advantage

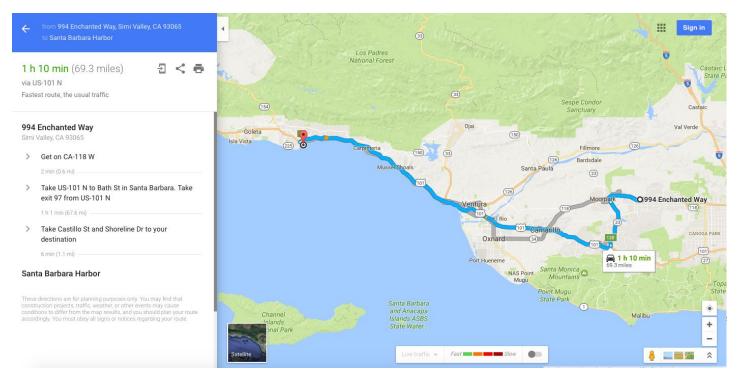
#### A Two Way Street

- Long history of close cooperation with NOAA that includes multiple exercises and technology demonstrations on both NOAA and USCG vessels. These events have provided valuable "lessons learned" for both NOAA and AV.
- Great benefit to NOAA in gaining visibility of new capabilities (platforms and sensors) that are beneficial to NOAA missions.
- Great benefit to AV in the test of new products and technology in environments otherwise unavailable to the company (Arctic/Antarctic/Subtropics) and to receive honest feedback on the product capabilities that are needed to develop solutions that will standup to the mission requirements of different customers (military, scientific and commercial)
- NOAA communicates product capabilities to other government entities through publications and participation in seminars and conferences
- Close relationship of NOAA and USCG provides a path for introduction of AV products to the latter, a key objective of AV business development
- Work with NOAA on oil spill detection provides AV
  - The opportunity to work with NOAA and other agencies, such as the USCG and CA OSPR, in the
    development of protocols and procedures to operate and collect oil spill data in these emergency
    situations.
  - Knowledge that is beneficial for commercial Business Development and AV Marketing efforts which are greatly enhanced as a consequence of NOAA feedback and reports



## The AV and NOAA Advantage...con't

Location...Location....Location



- Take US-101 67.6 Miles North or South (and its a beautiful drive)
- Close proximity of AV and NOAA facilities (Simi Valley/Ventura/Santa Barbara) makes cooperation easy
- NOAA research vessel is an ideal platform for ongoing test and development of maritime UAVs and NOAA/AV cooperation in these tests has been excellent and invaluable

